

**STATE STRATEGIC PLAN 2018–2023 (FY2019–FY2023) VISION:** Vermont's economy is growing faster than the costs of living; our state is measurably more affordable each year for families and businesses; and we are meeting our obligation to protect the most vulnerable.

## **Department of Financial Regulation**

MISSION: To protect Vermonters and support economic growth and job creation by maintaining a fair,

| STRATEGIC PLAN SUMMARY       |  | transparent and affordable regulatory environment for banking, insurance and securities. |   |
|------------------------------|--|--|---|
|                              | GOAL: Industry Preferred Domicile  |  |   |
| ECONOMY                      | <b>BY FALL 2018,</b> complete a feasibility study exploring the potential for increasing revenue and providing additional industry jobs by making Vermont a preferred domicile for insurance-linked securities (ILS) special purpose vehicles. If necessary, propose necessary enabling and/or regulatory legislation in FY 2019.  | Key<br>Indicators  | ► COMPLETE FEASIBILITY STUDY by Fall 2018.  |
|                              |  |  | ► INTRODUCTION OF NECESSARY LEGISLATION in FY 2019.   |
|                              | GOAL: New England Financial Tech Sandbox   |  |   |
|                              | <b>BY JULY 1, 2019,</b> prepare and execute memoranda of understanding among the New England states to (a) create a New England Regulatory Financial Technology (FinTech) Sandbox, to promote the freedom of FinTech companies to innovate and operate in our region, and (b) the creation of a regional arrangement regarding the regulation of crowdfunding, to expand access to capital for Vermont businesses. | Key<br>Indicators  | ► EXECUTION OF EACH MEMORANDUM OF UNDERSTANDING by July 1, 2019.  |
|                              | GOAL: Careers in Insurance Industry  |  |   |
|                              | <b>BY JULY 1, 2020,</b> in coordination with domestic insurance companies and captives, encourage and support students pursuing a career in the domestic and/or captive insurance industry by implementing an insurance-focused degree program at one or more local college or university.   | Key<br>Indicators  | ► IMPLEMENTATION OF A PROGRAM BY AT LEAST ONE VT COLLEGE OR UNIVERSITY by July 1, 2020.   |
|                              |  |  | ▶ 25 STUDENTS ENROLLING IN THE PROGRAM in the first academic year, which will increase the potential employee base for domestic insurance companies and captives and expand the Vermont work force. |
|                              |  |  | ▶ \$250,000 IN INSURANCE INDUSTRY FUNDING to the local college or university to support degree program implementation for Vermont students.   |
|                              | GOAL: Captive Insurance Regulatory Guide   |  |   |
| MODERNIZATION AND EFFICIENCY | BY JULY 1, 2018, prepare and distribute a regulatory guide for captive insurance company owners and managers that will increase operational efficiency and serve as a consistent and easy to use information resource for the industry.  | Key<br>Indicators  | ▶ 10% REDUCTION IN STAFF TIME spent answering operational questions.  |
|                              |  |  | ▶ 10% REDUCTION IN REPORTING ERRORS and examination comments.   |
|                              | GOAL: Expand DFR Electronic Filing   |  |   |
|                              | <b>BY JULY 1, 2019,</b> expand DFR's use of electronic filing to mandate online processing for the approximately \$90 million received and processed annually by the Securities and Insurance Divisions, to increase operational efficiency while decreasing costs, errors, and potential for fraud.   | Key<br>Indicators  | ► ELIMINATION OF STAFF TIME spent processing and depositing paper checks, totaling a 25% reduction across three positions.  |
|                              |  |  | ▶ PROVIDE FOR THE TIMELY RECEIPT AND ACCURATE ACCOUNTING of payments in the appropriate fiscal year that would increase DFR's year-end direct application to the general fund.                      |
|                              |  |  | ▶ DECREASE THE TIME AND COST spent by insurance companies and securities filers.  |